

# 3645 Alice Street, Helena, Montana 59601

# PO Box 4309, Helena, Montana 59604

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# NEW SMALL GROUP APPLICATION (“Application”)

# Blue Cross and Blue Shield of Montana, a Division of Health Care Service Corporation, a Mutual Legal Reserve Company (herein called “BCBSMT”)

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| Legal Name of Employer Group: | | |
| Requested Group Contract(s) Effective Date (first (1st) or fifteenth (15th)):      /     /  Month Day Year | | |
| Employer Identification Number (EIN): | Nature of Business: | Standard Industry Code: |
| Physical Address: Number, Street, City, State, Zip | | |
| Mailing Address, if different from physical address: Number, Street, City, State, Zip: | | |
| E-Mail Address of Authorized Company Official: | | |
| Billing Address (if different from mailing): Number, Street, City, State, Zip: | | Company Telephone Number: |
| Billing and Correspondence to the attention of: | | FAX Number: |
| **Billing Method Selection:** Please select one (1) of the following billing methods.  Composite Billing  Age Billing | | |
| The Blue Access for Employers℠ (“BAE℠”) contact person is the employee authorized by the Employer to access and maintain its account/employee information via BAE. To access and maintain BAE an email address is required.  Name of BAE contact person:  Title of BAE contact person: | | |
| Telephone Number of BAE contact person: | | |
| E-Mail address of BAE contact person: | | |

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| The **Employee Retirement Income Security Act of 1974 (ERISA)** is a federal law that sets minimum standards for employee benefit plans in the private industry. In general, **all** employer groups, insured or ASO, are subject to ERISA provisions except for governmental entities, such as municipalities, public school districts, and “church plans” as defined by the Internal Revenue Code. |
| ERISA Regulated Group Health\* Plan:  Yes  No  If Yes, specify ERISA Plan Year\*: Beginning Date      /     /      End Date:      /     /      (month/day/year) (month/day/year) |
| ERISA Plan Sponsor\*: |
| If Employer maintains ERISA is not applicable to the Employer’s health plan, please give legal reason for exemption\*:  Federal Governmental plan (e.g., the government of the United States or agency of the United States)  Non-Federal Governmental plan (e.g., the government of the state, an agency of the state, or the government of a political subdivision, such as a city, county, school district, or other political subdivision of the state)  Church plan  Other, please specify: |
| Is Employer’s Non-ERISA Plan Year a period of twelve (12) months beginning on the Anniversary Date specified above?  Yes  No  If No, please specify Employer’s Non-ERISA Plan (Month/Day/Year):      /     / |
| **For more information regarding ERISA, please contact Employer’s Legal Advisor.**  \*All as defined by ERISA and/or other applicable law/regulations. |

**ELIGIBILITY**

1. Employer has determined employees must routinely work       (work hours may not be less than twenty (20) or more than forty (40)) hours per week in order to be eligible for health, dental or vision coverage under this benefit program.

Employer certifies that the above hours required:

* 1. Are in accordance with Small Group Reform Legislation;
  2. Have been made known to all employees;
  3. Are not intended to exclude any individual because of risk; and
  4. Apply to all employees.

1. **Probationary Waiting Period:** Newly eligible individuals will become effective on the first (1st) bill cycle day following satisfaction of the Probationary Waiting Period and any substantive eligibility criteria selected:

Zero (0) days  Thirty (30) days  Sixty (60) days

Waive the Probationary Waiting Period on initial group enrollment?  Yes  No

Number of employees serving Probationary Waiting Period:

If a person is added to the Group Contract and it is later determined that the Employer reported a coverage date earlier than what would apply to the Employee or Dependent, based on the waiting period and eligibility conditions the Employer provided to BCBSMT, BCBSMT reserves the right to retroactively adjust the coverage date for such person.

**Substantive Eligibility Criteria** - Optional (Not Common): Provide a representation below regarding the terms of any eligibility conditions (other than any applicable waiting period already reflected above) imposed before an individual is eligible to become covered under the terms of the plan. If any of these eligibility conditions change, the Employer is required to submit a new BPA to reflect that new information.

Check all that apply:

An Orientation Period that:

1. Does not exceed one (1) month (calculated by adding one (1) calendar month and subtracting one (1) calendar day from an employee’s start date); and
2. If used in conjunction with a waiting period, the waiting period begins on the first (1st) day after the orientation period.

A Cumulative hours of service requirement that does not exceed twelve hundred (1200) hours

An hours-of-service per period (or full-time status) requirement for which a measurement period is used to determine the status of variable-hour employees, where the measurement period:

1. Starts between the employee’s date of hire and the first (1st) day of the following month;
2. Does not exceed twelve (12) months; and
3. Taken together with other eligibility conditions does not result in coverage becoming effective later than thirteen (13) months from the employee’s start date plus the number of days between a start date and the first (1st) day of the next calendar month (if start day is not the first (1st) day of the month).

Other substantive eligibility criteria not described above; please describe:

1. **Annual Open Enrollment:** An Employee, who did not enroll under Timely Enrollment, may apply for Individual coverage, Family coverage or add Dependents during the Employer’s annual open enrollment period. The annual open enrollment period is to be held thirty (30) days, or within another specified number of days permitted by law, prior to the Group Contract Anniversary Date of the plan. For Health and Dental plans, such Employee’s Individual Coverage Date, Family Coverage Date and/or Dependent’s Coverage Date will be the Group Contract Anniversary Date following the annual open enrollment period, provided the application is dated and signed prior to that date.
2. Are Dependent Spouses and children eligible to be covered? YesNo
3. Are domesticpartnerseligible for coverage? (If coverage for a Spouse is not available, coverage for a domestic partner is not available.)YesNo (If no, skip to question 6)

A Domestic Partner means a person with whom the Employee has entered into a domestic partnership in accordance with the Employer’s plan guidelines. The Employer is responsible for providing notice of possible tax implications to those covered Employees with domestic partners.

**Continuation coverage for domestic partners:** If Employer elects coverage for Domestic Partners, Domestic Partners are eligible for continuation coverage under the Consolidated Omnibus Budget Reconciliation Act of 1985 (COBRA) if the Employee elects COBRA coverage. Employer shall determine whether to continue coverage for domestic partners on an independent basis from the Employee. Please indicate your election below:

Yes, Employer elects to offer continuation coverage to domestic partners on an independent basis from the Employee

No, Employer does not elect to offer continuation coverage to domestic partners on an independent basis from the Employee (domestic partners are not independently eligible for continuation coverage)

Other:

1. **Retirees Covered** (applicable to municipalities only):YesNo
2. **Limiting Age for covered children:** Dependent children are eligible for coverage until their twenty-sixth (26th) birthday. Dependent Child, used hereafter, means a natural child, a stepchild, an eligible foster child, an adopted child or child placed for adoption (including a child for whom the Member or his/her Spouse is a party in a legal action in which the adoption of the child is sought), under twenty-six (26) years of age, regardless of presence or absence of a child’s financial dependency, residency, student status, employment status, marital status, eligibility for other coverage, or any combination of those factors.

**Termination of coverage upon reaching the Limiting Age:** Coverage is terminated at the end of the coverage period (billing date) during which the Dependent Child ceases to be eligible, subject to any applicable federal or state law.

1. **Disabled Dependent**: Disabled Dependent means a child who is medically certified as disabled and dependent upon the Employee or his/her spouse (or domestic partner if domestic partner coverage is elected). Disabled means any medically determinable physical or mental condition that prevents the child from engaging in self-sustaining employment. The disability must begin while the child is covered as a dependent under the Plan or as a dependent child under another employer plan and before the child attains the limiting age with no break in coverage. A disabled Dependent is eligible to ***continue*** coverage beyond the limiting age, provided the disability began before the child attained the age of twenty-six (26). A disabled Dependent is eligible to ***add*** coverage beyond the limiting age, provided the disability began before the child attained the age of twenty-six (26), and proof of coverage as a disabled Dependent is provided.

Certification Review is administered by BCBSMT; a Disabled Dependent Certification Form must be submitted to BCBSMT.

1. Is the Employer subject to the Consolidated Omnibus Budget Reconciliation Act (COBRA)? YesNo

If yes, COBRA Administrator’s Name\*:

\*If selecting BCBSMT as the Employer’s COBRA Administrator, please complete the COBRA Administration Service Request form.

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| **HEALTH BENEFIT PLAN SELECTION**  (Select up to three (3) plans) | | | | |
| **Plan Selection Rules**  Plan Selection(s) must correlate with details provided on the BCBSMT rate proposal. | | | | |
| **Preferred HSA Vendor:** BenefitWallet  Flex  HSA Bank  HealthEquity, Inc. (BCBSMT to send HSA enrollment to HealthEquity, Inc.  Yes  No)  **Non-Preferred HSA Vendor:** | | | | |
| **Preferred FSA Vendor:** BenefitWallet  Flex  HealthEquity, Inc.  HSA Bank  **Non-Preferred FSA Vendor:** | | | | |
| An HSA must be paired with a qualified high deductible health plan (HDHP) and follow strict requirements set forth by the Internal Revenue Service (IRS). Employer Groups should seek advice from their independent tax advisor, legal counsel, or other professional counselor, to ensure their proposed benefit strategy with respect to HSAs, FSAs, HRAs, or other benefit arrangements does not conflict with current IRS requirements. | | | | |
| **Metallic Level** | **Blue Preferred PPO**℠ | | **Blue Focus POS**℠ | |
| **(Select up to three (3) plans)** | | | |
| **Plan Number** | | **Plan Number** | |
| **BRONZE PLANS** |  | |  | Blue Focus Bronze POS℠ 002  B6E1BLC |
|  | Blue Preferred Bronze PPO℠ 101  B6J1PFR |  | Blue Focus Bronze POS 101  B6J1BLC |
|  | Blue Preferred Bronze PPO 134  B902PFR |  |  |
| **SILVER PLANS** |  |  |  | Blue Focus Silver POS℠ 003  S6E2BLC |
|  |  |  | Blue Focus Silver POS 011  S6K3BLC |
|  | Blue Preferred Silver PPO℠ 101  S6J3PFR |  | Blue Focus Silver POS 101  S6J3BLC |
|  | Blue Preferred Silver PPO 117  S931PFR |  | Blue Focus Silver POS 010  S6E1BLC |
|  | Blue Preferred Silver PPO 120  S932PFR |  | Blue Focus Silver POS 001  S6E3BLC |
|  | Blue Preferred Silver PPO 121  S6K3PRF |  |  |
|  | Blue Preferred Silver PPO 122  S933PFR |  |  |
|  | Blue Preferred Silver PPO 127  S935PFR |  |  |
|  | Blue Preferred Silver PPO 136  S6E1PFR |  |  |
| **GOLD PLANS** |  |  |  | Blue Focus Gold POS℠ 005  G6E1BLC |
|  |  |  | Blue Focus Gold POS 007  G6E2BLC |
|  |  |  | Blue Focus Gold POS 008  G6E3BLC |
|  | Blue Preferred Gold PPO℠ 101  G6J2PFR |  | Blue Focus Gold POS 101  G6J2BLC |
|  | Blue Preferred Gold PPO 105  G930PFR |  |  |
|  | Blue Preferred Gold PPO 107  G931PFR |  |  |
|  | Blue Preferred Gold PPO 110  G933PFR |  |  |
|  | Blue Preferred Gold PPO 111  G6K2PFR |  | Blue Focus Gold POS 009  G6K2BLC |
|  | Blue Preferred Gold PPO 123  G936PFR |  |  |
|  | Blue Preferred Gold PPO 135  G6E1PFR |  |  |
| **PLATINUM PLANS** |  |  |  | Blue Focus Platinum POS℠ 006  P6E1BLC |
|  | Blue Preferred Platinum PPO℠ 101  P910PFR |  |  |
|  | Blue Preferred Platinum PPO 102  P911PFR |  | Blue Focus Platinum POS 007  P6K4BLC |
|  | Blue Preferred Platinum PPO 103  P6K1PFR |  | Blue Focus Platinum POS 008  P6K1BLC |

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| **DENTAL BENEFIT PLAN SELECTION:** | | | |
| **Plan Pairings**  Groups with two (2) to nine (9) enrollees may select one (1) plan. Groups with ten (10)+ enrollees may select up to two (2) plans.  **Contributory**  Any one (1) contributory high option can be paired with any one (1) contributory low option; DMTHM41 can be freely paired with any contributory option.  **Voluntary**  Any one (1) voluntary high option can be paired with any one (1) voluntary low option. DMTHM45 can be freely paired with any one (1) voluntary option. Voluntary plans and contributory plans may not be offered together.  **Exception:** DMTHM57 can be paired with DMTHR33. And, DMTHM59 can be paired with DMTHR42. | | **Participation Requirements**  **Contributory**  > seventy-five percent (75%) participation  > fifty percent (50%) employer contribution  **Voluntary**  > twenty-five percent (25%) participation  Employers are not required to contribute to Voluntary Dental plans. | |
| **DENTAL PLAN SELECTION**  Yes  No | | | |
| **Plan #** | | | **Segment** |
| **High Coverage Allocation** | | | |
|  | DMTHR30 | | Contributory |
|  | DMTHR31 | | Contributory |
|  | DMTHR32 | | Contributory |
|  | DMTHR33 | | Contributory |
|  | DMTHR34 | | Contributory |
|  | DMTHM39 | | Contributory |
|  | DMTHM41 | | Contributory |
|  | DMTHR50 | | Contributory |
|  | DMTHM57 | | Contributory |
|  | DMTHR42 | | Voluntary |
|  | DMTHM43 | | Voluntary |
|  | DMTHM45 | | Voluntary |
|  | DMTHR51 | | Voluntary |
|  | DMTHR52 | | Voluntary |
|  | DMTHM59 | | Voluntary |
| **Low Coverage Allocation** | | | |
|  | DMTLR35 | | Contributory |
|  | DMTLR36 | | Contributory |
|  | DMTLR37 | | Contributory |
|  | DMTLM38 | | Contributory |
|  | DMTLM40 | | Contributory |
|  | DMTLM44 | | Contributory |
|  | DMTLR58 | | Contributory |
|  | DMTLR46 | | Voluntary |
|  | DMTLM49 | | Voluntary |
|  | DMTLR53 | | Voluntary |
|  | DMTLM54 | | Voluntary |
|  | DMTLR60 | | Voluntary |

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| **VISION COVERAGE (Not available without Medical Coverage):**  Yes  No |

**Life, Accidental Death & Dismemberment (AD&D), Supplemental Life and AD&D and Short-Term Disability, Long-Term Disability, Critical Illness, Accident, and Stand-Alone Vision Plans:**

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| --- | --- | --- |
| Group Life, AD&D  Plan Selected:  Employer Contribution:      % | Dependent Life  Employer Contribution:      % | Supplemental Life Insurance, AD&D  Employer Contribution:      % |
| Short-Term Disability  Plan Selected:  Employer Contribution:      % | Long-Term Disability  Plan Selected:  Employer Contribution:      % | Critical Illness  Plan Selected:  Employer Contribution:      % |
| Accident Insurance  Plan Selected:  Employer Contribution:      % | Stand-Alone Vision  Plan Selected:  Employer Contribution:      % |  |

With respect to the coverage applied for, Employer agrees to comply with and participate in all provisions of the Group Policy providing the coverage applied for. Employer understands BCBSMT intends to rely on this information in determining whether the enrolling employees may become insured.

**EMPLOYER STATEMENTS**

* + 1. **Minimum Participation and Employer Contribution.** BCBSMT reserves the right to:

a. Restrict new business enrollment in health insurance coverage to open or special enrollment periods unless the fifty percent (50%) minimum employer contribution is met and at least seventy-five percent (75%) of eligible employees have enrolled for coverage; and

b. Request confirmation of and review participation and contribution on existing business and non-renew or discontinue health coverage if BCBSMT is unable to determine if the fifty percent (50%) minimum employer contribution is met and at least seventy-five percent (75%) of eligible employees have enrolled for coverage. No contributory dental group contract will be issued or renewed unless these minimum contribution and participation requirements are met.

* + 1. Employer understands that unless otherwise specified in the Group Contract, only Eligible Employees and their Dependents are eligible for coverage. In some instances, the Employer may determine that only Eligible Employees are eligible for coverage. Employer further agrees that eligibility and participation requirements have been discussed with the producer and have been explained to all Eligible Employees. The Employer agrees to maintain complete records and to furnish to BCBSMT, upon request, such information as may be requested by BCBSMT for BCBSMT’s underwriting review. The Employer further agrees to permit a payroll audit by BCBSMT or by a representative appointed by BCBSMT.

Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit, or knowingly presents false information in an application for insurance, may be found guilty of a crime and may be subject to civil fines and criminal penalties.

* + 1. Employer agrees to notify BCBSMT of any Member or Dependent who becomes ineligible for coverage immediately following their change in status from eligible to ineligible.
    2. Employer agrees to review all applications for completeness prior to submission to BCBSMT. Employer applies for the coverages selected in this Application and provided in the Group Contract and agrees that the obligation of BCBSMT shall be limited to the Benefits described in the Group Contract, except as amended by any Amendments or Endorsements thereto.
    3. Employer agrees to pay to BCBSMT, in advance, the premiums specified in the Group Billing Statement on behalf of each Eligible Employee and their Dependent(s) covered under the Group Contract.
    4. Employer agrees that, in the making of this Application, it is acting for and on behalf of itself and as the agent and representative of its Eligible Employees, and it is agreed and understood that the Employer is not the agent or representative of BCBSMT for any purpose of this Application or any Group Contract issued pursuant to this Application.
    5. Employer agrees to deliver to its Members covered under the Group Contract Individual Member Guides and Identification Cards and any other relevant materials as may be furnished by BCBSMT for distribution.
    6. Employer agrees to receive on behalf of its Members all notices delivered by BCBSMT and to forward such notices to the applicable recipient(s) at their last known address.
    7. Employer agrees the producer(s) or agency(ies), specified in writing by the Employer as its Producer of Record (POR) is authorized by the Employer to act as its representative in negotiations with and to receive commissions from BCBSMT and HCSC subsidiaries for Employer’s employee benefit programs. The POR is authorized by the Employer to perform membership transactions on behalf of the Employer and is authorized to conduct such transactions through the Employer’s account through the web portal identified as BAE. The appointment will remain in effective until withdrawn or superseded in writing by Employer.
    8. For the current year’s premium and rate information, refer to the accepted finalized new group/renewal Option Sheet for complete details. The Option Sheet shall be incorporated by reference and made part of the Application and Group Contract.

**OTHER PROVISIONS:**

1. This Application is incorporated into and made a part of the Group Contract.
2. Employer authorizes its designated POR electronic access to Employer’s account through the web portal identified as BAE to view and perform maintenance relative to the Employer’s employee benefit program on behalf of Employer, including membership eligibility, and not limited to addition and termination of Employees from the Employer’s employee benefit program. Employer acknowledges that the accuracy of such information entered through BAE is the responsibility of the Employer.
3. **Massachusetts Health Care Reform Act**: Notwithstanding anything to the contrary in this BPA, with respect to the Employer’s employees who live in Massachusetts (if any) the Employer represents that it offers the health insurance benefits provided for herein to all full-time employees, and the Employer will not make a smaller premium contribution percentage to a full-time employee living in Massachusetts than to any other full-time employee living in Massachusetts who receives an equal or greater total hourly or annual salary. For purposes of this representation, a “full-time employee” is defined by Massachusetts law, generally an employee who is scheduled or expected to work at least the equivalent of an average of thirty-five (35) hours per week or other number of hours per week permitted by law.

If elected below, BCBSMT will provide required written statements of Minimum Credible Coverage (MCC) to Covered Persons residing in Massachusetts and submit applicable electronic reporting to the Massachusetts Department of Revenue. Information transmitted will be exclusively based on information provided to BCBSMT by Employer and coverage under the Plan(s) during the term of this Agreement. By electing to have BCBSMT transmit these creditable coverage reports on Employer’s behalf, Employer hereby certifies that, to the best of its knowledge, such coverage under the Plan(s) is "creditable coverage" in accordance with the Massachusetts Health Care Reform Act. Employer acknowledges that BCBSMT is not responsible for verifying nor ensuring compliance with any tax and/or legal requirements related to this service. Employer or its Members should seek advice from their legal or tax advisors as necessary. If not elected, Employer acknowledges it will provide written statements and electronic reporting to the Massachusetts Department of Revenue as required by the Massachusetts Health Care Reform Act.

Employer consents to BCBSMT transmitting MCC reports on its behalf Further, Employer attests that the information submitted is true and compliant with all relevant MCC Regulations.

Employer will transmit MCC reports and any other documentation as may be required to comply with the Massachusetts Health Care Reform Act.

1. **Reimbursement**: It is understood and agreed that in the event BCBSMT makes a recovery on a third-party liability claim, after compliance with any applicable Made Whole requirements, BCBSMT will retain twenty-five percent (25%)of any recovered amounts, other than recovery amounts received as a result of, or associated with, any Workers’ Compensation Law.
2. **Third-Party Recovery Vendors and Law Firms Provisions (other than Reimbursement Services)**: BCBSMT engages with third-party recovery vendors and law firms on a post-pay basis to identify and/or recover any potential overpayments that may have been made to Providers.
3. The provisions of paragraphs 1-5 (directly above) shall be in addition to (and do not take the place of) the other terms and conditions of coverage and/or administrative services between the parties.

**ADDITIONAL PROVISIONS:**

Notwithstanding anything in the Group Contract or Renewal(s) to the contrary, BCBSMT reserves the right to revise BCBSMT’s charge for the cost of coverage (premium or other amounts) at any time, with sixty (60) days advance notice, if any local, state or federal legislation, regulation, rule or guidance (or amendment or clarification thereto) is enacted or becomes effective/implemented, which would require BCBSMT to pay, submit or forward, on its own behalf or on the Employer’s behalf, any additional tax, surcharge, fee, or other amount (all of which may be estimated, allocated or pro-rated amounts).

**SIGNATURE**

My signature below affirms that all information provided to Blue Cross and Blue Shield of Montana in applying for this Group insurance coverage is complete and accurate to the best of my knowledge. I agree to the terms and conditions of the Group Contract, and I accept the benefit plans as outlined above and rates as indicated on the attached Option Sheet.

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| Printed Name of Authorized Employer Representative |
|  |
| Signature of Authorized Employer Representative |
|  |
| Title |
|  |
| Date |

PROXY

The undersigned hereby appoints the Board of Directors of Health Care Service Corporation, a Mutual Legal Reserve Company (“HCSC”), or any successor thereof, with full power of substitution, and such persons as the Board of Directors may designate by resolution, as the undersigned’s proxy to act on behalf of the undersigned at all meetings of members of HCSC (and at all meetings of members of any successor of HCSC) and any adjournments thereof, with full power to vote on behalf of the undersigned on all matters that may come before any such meeting and any adjournment thereof. The annual meeting of members is scheduled to be held each year in the HCSC corporate headquarters on the last Tuesday of October at 12:30 p.m. Special meetings of members may be called pursuant to notice provided to the member not less than thirty (30) nor more than sixty (60) days prior to such meetings. This proxy shall remain in effect until revoked either in writing by the undersigned at least twenty (20) days prior to any meeting of members or by attending and voting in person at any annual or special meeting of members.

HCSC pays indemnification or advances expenses to its directors, officers, employees or agents consistent with HCSC’s bylaws then in force and as otherwise required by applicable law.

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| Group No.: |  |  | By: |  |
|  |  |  |  | Print Signer's Name Here |
|  |  |  |  |  |
|  |  |  |  | Signature and Title |

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| Group Name: |  | | | | |
| Address: |  | | | | |
| City: |  | State: |  | Zip Code: |  |

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| --- | --- | --- | --- | --- |
| Dated this |  | day of |  |  |
|  |  |  | Month | Year |

**PRODUCER OF RECORD INFORMATION**

(To be completed by the Producer)

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| 1. **Primary Producer or Agency Name**: | | | | |
| Percentage of Split:      % | | | | |
| Street: | | | | |
| City: | | State: | | Zip Code: |
| Producer #: | | | | |
| **Sub Producer or Writing Agent Name:** | | | | |
| Producer #: | | | | |
| Street: | | | | |
| City: | State: | | | Zip Code: |
| Phone number: | | | FAX number: | |
| Contact’s Email Address (please print clearly): | | | | |
| (Please complete #2 below for split commission) | | | | |
| 1. **Producer or Agency Name**: | | | | |
| Percentage of Split:      % | | | | |
| Street: | | | | |
| City: | State: | | | Zip Code: |
| Producer #: | | | | |
| Phone number: | | | FAX number: | |
| Contact’s Email Address (please print clearly): | | | | |

\*\*The producer or agency name(s) above to whom commissions are to be paid must exactly match the name(s) on the appointment application(s).

\*\*\*If commissions are split, please provide the information requested above on both producers/agencies. BOTH must be appointed to do business with BCBSMT.

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| Sales Representative |

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| Agent’s Signature |